

# International Public Private Partnership (PPP) & Infrastructure Summit & Exhibition 2012

*Maximising Investment Potentials*

17-18 April 2012, Crowne Plaza Mutiara, Kuala Lumpur, Malaysia



## Pre-Summit Workshop on

### Project Finance

#### Key Considerations in Project Financing Models for Bankability

16 April 2012

As innovative financing is often at the core of long-term projects to transform a company's operation, project finance have been gaining widespread recognition as the best alternative financing option as it offers greater flexibility, innovation and employs a long term lending approach which is parallel to the nature of PPP projects.

Traditional financing is steadily being surpassed by project finance as organisations increasingly find the need for innovative financing to satisfy their capital needs which traditional financing is unable to.

Against the backdrop for the key considerations to achieve bankability, this workshop seeks to relook at project financing models to derive at:

- ✓ The key considerations in project financing models to ensure bankability
- ✓ An alternative project financing model suited for different projects based on case studies
- ✓ An understanding on essential credit issues in assessing project finance proposals
- ✓ An understanding of risk allocation and mitigation in project financing
- ✓ A better structure for your project finance deals

#### Speakers:

- HE Chief Ernest A.O. Shonekan, Infrastructure Concession Regulators Commission, Nigeria
- Cosette Canilao, PPP Centre, Philippines
- Dr. Kangsoo Kim, Public & Private Infrastructure Investment Management Centre, PIMAC, Korea
- Andrew Petry, Addleshaw Goddard, United Kingdom
- David Ng, KPMG, Singapore
- Shahbaz H. Syed, ICIEC, Islamic Development Bank Group, Kingdom of Saudi Arabia
- Gabriele Pasquini, Public Utilities Regulation Unit, Dept for Economic Policy Coordination & Planning-ICEP, Italy
- Bastary Pandji-Indra, National Development Planning Agency, BAPPENAS, Indonesia
- HK Yong, Commonwealth Secretariat London, UK
- Keith Martin, Global Capital & Developments, Singapore
- Geoffrey Grice, Freehills, Singapore
- Dato' Dr Mohd Irwan Serigar Abdullah, Ministry of Finance, Malaysia
- Dato' Haji Zohari Akob, Public Private Partnership Unit (UKAS), Prime Minister's Department, Malaysia
- Datuk Dr. K Govindan, RAM Holdings Bhd, Malaysia
- Prof. Datuk Dr A Rahman A Jamal, UKM Medical Molecular Biology Institute, Malaysia
- Tan Sri Datuk Dr Mohan Swami, Chase Perdana Sdn Bhd, Malaysia
- Dato' Ahmad Husni Hussain, Public Private Partnership Unit (UKAS), Prime Minister's Department, Malaysia
- Dato' Mohd Redza Shah Abdul Wahid, Association of Islamic Banking Institutions Malaysia, Malaysia
- Jal Othman, Shook Lin & Bok, Malaysia
- Dr. Aznan Hasan, Bursa Malaysia, Malaysia
- Mohd Azrif Hashim, Sapura Secured Technologies, Malaysia
- Mohamed Nazri Omar, Danajamin Nasional Berhad, Malaysia
- Mohd Razlan Mohamed, Malaysian Rating Corporation Berhad (MARC)
- Michael W. Cooper, HSBC Bank Malaysia Berhad
- Liza Mohd Noor, Group Chief Risk Officer, Group Risk Management, UEM Group Berhad, Malaysia
- Edmund Sia, Partner, Trowers & Hamlins, Abu Dhabi, UAE
- Dr. Hojun Lee, Research Fellow, PPP Division, Public and Private Infrastructure Investment Management Center (PIMAC), Korea
- Aladin Niazmand, Director, TAHPI PTY limited, Australia
- Andrew Chan Yik Hong, Executive Director, Infrastructure Advisory, PricewaterhouseCoopers Capital Sdn. Bhd., Malaysia

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#### CPD Hours/CCD Points Received

- Board of Architects Malaysia (3 CPD hours)
- The Board of Valuers, Appraisers and Estate Agents Malaysia (10 CPD hours)
  - Board of Quantity Surveyors Malaysia (6 CPD hours)
  - Malaysian Institute of Planners (3 CPD hours)
- Construction Industry Development Board (CIDB) (20 CCD points)

# International Public Private Partnership (PPP) & Infrastructure Summit & Exhibition 2012

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## The International Public Private Partnership (PPP) & Infrastructure Summit & Exhibition will feature:

- A pre-summit workshop
- Summit
- Dialogues, B2B and G2B Business networking and matching sessions
- Exhibitions

### Highlights of the International PPP & Infra Summit & Exhibition

#### G2B Networking Platform - Opportunities to generate business opportunities from emerging PPP markets

The Public Private Partnership Unit (UKAS) in Malaysia will be playing host to PPP heads across 4 continents to learn about the available Malaysian PPP expertise as well as to speak about the country opportunities at their home country. A carefully selected group, UKAS hopes that this South-South cooperation will create business opportunities for organisations involved in construction, infrastructure and advisory services.

Aimed at connecting Government officials from the selected emerging markets to investors, this summit and exhibition will provide an unrivalled platform from investors to hear first hand information on the PPP pipeline from the key PPP related government officials of the selected emerging countries across 4 continents at one destination - The International PPP & Infrastructure Summit & Exhibition.

As the appetite for infrastructure assets remain on a positive outlook in emerging markets, this carefully selected group of PPP heads who will be present are from the most PPP-active emerging countries will prove this event to be the most convenient point of contact for investors to embark on their business planning and development through the wealth of information accumulated at this G2B networking.

To achieve the intended maximum business outcomes, the business community will be engaged in detailed discussion with the selected PPP heads in an organised setting. Participants will be able to be engaged in dialogues with the selected countries' PPP heads, intended to help in businesses' business planning and development.

#### B2B Arena- Private Sector Investors' Avenue for Information on Latest Trends, Techniques and Innovations on the Delivery of PPPs

Developed to provide source of substantial information to the business community and governmental bodies on the latest and upcoming trends in PPP deliveries, this event will provide simulating discussions and data on:

- PPP Outlook: A Special Topic on Key Factors & Trends Shaping PPPs in the Coming Months, year 2013 and beyond
- Making Provisions for New Types of Risks in Bids: A discussion of Predicted Risks in Coming Years
- Forecasting and Identifying Viable Infrastructure Projects Across Asia: Case studies based on sectors: Water, Education, Renewable Energy, Healthcare
- A Dwindling Economy's Impact on Raising Capitals for PPPs
- New PPPs : Emerging PPP Models that will shape the PPP sector
- A Country Focus Presentation: Malaysia
- Concurrent Country Focus Session: G2B Consultation with PPP Unit Heads
- Alternative Financing Options: Islamic Banking for PPP Projects
- Looking Ahead: Are PPPs Sustainable?

#### Special One to One Session with UKAS

Sit privately with a UKAS advisor specialising in the topic you'd like to discuss. This session will undoubtedly provide you a clearer picture on any of your queries on PPPs in Malaysia.

### Who will be at International PPP & Infra Summit 2012?

This high impact PPP event of the year will attract:

- Current and future investors in PPP projects
- Government / Regulators in PPP
- PPP consultants / experts
- Banks
- Technical Advisors
- Engineering Consultancies
- Rating Agencies
- Financial Advisors
- Business leaders across industries, particularly in the sectors of:
  - Power / energy / renewable energy
  - Water
  - Transportation and highways
  - Healthcare

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SPONSORSHIP

**Sponsorship Opportunities at the International PPP & Infra Summit & Exhibition** – Be associated with a leading International PPP & Infra event.

## SPONSORS WILL GAIN UNRIVALLED ADVANTAGES

By sponsoring the International PPP & Infra Summit & Exhibition 2012, your organisation will be able to increase its appearance to:

- High level Government Officers/ Regulators in PPPs
- PPP unit heads from Commonwealth, Asia, MENA, Africa and Central Asian Countries
- Current and future investors in PPP projects
- High level PPP consultants/ experts/ technical advisors
- Local and overseas business leaders across industries

By linking your organisation name with the International PPP & Infra Summit & Exhibition, you will ensure that your organisation will benefit from:

- Networking opportunities with PPP unit heads from Commonwealth, Asia, MENA, Africa and Central Asian Countries; High level Government Officers/ Regulators in PPPs; Local and overseas business leaders across industries
- A great opportunity to research and network whilst gaining exposure and high profile branding to qualified local and international database
- Create positive PR and raise awareness of your company's success and experience
- Positioning your organisation as a key force in the industry in association with a leading industry event that promotes the development of Infrastructure and PPPs

## PARTICIPANTS & VISITORS' PROFILE

The International PPP & Infrastructure Summit & Exhibition's participants and visitors include:

- Engineers & Contractors
- Infrastructure Investment Funds Senior Representatives and Analysts
- PPP unit heads across 4 continents
- Senior Government Authorities
- PPP and Infrastructure Project Directors & Procurement Officers
- International, Regional and National Financial and Legal Institutions

## SPONSORSHIP CATEGORIES

Categories	Sponsorship Benefits
Strategic Partners	<ul style="list-style-type: none"> <li>• Host one (1) senior officer or Head from a PPP Unit from a country who is responsible for PPP development in his/her country. This is an excellent opportunity for your organisation to establish strategic partnership and promote your organisation's capability and experience in delivery PPP projects to the Head of PPP Unit</li> <li>• Five (5) delegate passes to your Management Team/ business associates/ clients/ partners</li> <li>• Two (2) VIP delegate passes to the highest management</li> <li>• Receive full contact details of delegates to follow up for future business development</li> <li>• Three (3) nos. of 3m x 3m shell scheme booth</li> <li>• Opportunity to distribute your organisation's promotional items/materials in the delegate bags</li> <li>• Your company's name and logo will appear on the marketing and promotion materials, backdrop, event webpage and other materials relating to the conference</li> <li>• Your corporate profile /write up will be included in the delegates' folders</li> </ul>
Platinum Sponsorship	<ul style="list-style-type: none"> <li>• Four (4) delegate passes to your Management Team/ business associates/ clients/ partners</li> <li>• Two (2) VIP delegate passes to the highest management</li> <li>• Receive full contact details of delegates to follow up for future business development</li> <li>• 2 nos. of 3m x 3m shell scheme booth</li> <li>• Opportunity to distribute your organisation's promotional items/materials in the delegate bags</li> <li>• Your company's name and logo will appear on the marketing and promotion materials, backdrop, event webpage and other materials relating to the conference</li> <li>• Your corporate profile /write up will be included in the delegates' folders</li> </ul>
Gold Sponsorship	<ul style="list-style-type: none"> <li>• Three (3) delegate passes to your Management Team/ business associates/ clients/ partners</li> <li>• One (1) VIP delegate passes to the highest management</li> <li>• Receive full contact details of delegates to follow up for future business development</li> <li>• One (1) 3m x 3m shell scheme booth</li> <li>• Opportunity to distribute your organisation's promotional items/materials in the delegate bags</li> <li>• Your company's name and logo will appear on the marketing and promotion materials, backdrop, event webpage and other materials relating to the conference</li> <li>• Your corporate profile /write up will be included in the delegates' folders</li> </ul>
Silver Sponsorship	<ul style="list-style-type: none"> <li>• One (1) VIP delegate pass to the highest management</li> <li>• Two (2) delegate passes to your Management Team/ business associates/ clients/ partners</li> <li>• Your company's name and logo will appear on the marketing and promotion materials, backdrop, event webpage and other materials relating to the conference</li> <li>• Your corporate profile /write up will be included in the delegates' folders</li> </ul>

To sponsor this event, please contact  
Sarah (sarah@aep.com.my) or Karen (karen@aep.com.my) via email or call +603- 6211 7009/9008/9002

For more information on the Summit & Exhibition, log on to [www.aep.com.my](http://www.aep.com.my) or contact Sarah (sarah@aep.com.my) or Ila (ila@aep.com.my) via email or call +603 62117009/ 9008/9002

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**Exhibition Opportunities at International PPP & Infra Summit & Exhibition** - Increase market share and increase your organisation's appearance to high profile attendees.

**EXHIBITORS' PROFILE**

Businesses currently or prospectively operating in any of the following areas and is involved directly or indirectly with infrastructure related projects or supporting services and is seeking to be actively involved in PPP and infrastructure planned developments, this summit is an opportunistic avenue to engage with your target audience as well as showcase your products and services.

Key contractors, support services & technology providers from the following categories are encouraged to register for the exhibition:

- Legal, Tax, Project Management, Actuarial
- Transportation & Logistics (Road, Rail, Port, Airport, Tunnel & Bridge)
- Waste & Waste Management
- Civil Design, Construction & Engineering
- Government's National and Regional Projects
- International Trade
- Merchant, Investment Banks & Institutional Investors

**EXHIBITORS' WILL GAIN:**

- Access to high profile potential clients from the most important and emerging economies
- The avenue to showcase your organisation's products and services as well as provide an excellent platform to market your brand amongst top level decision makers
- Network with senior decision makers from representing the government sector and leading business leaders
- Generate new business leads
- Learn about the latest PPP and infrastructure trends in selected countries for investment opportunities and market intelligence

**PARTICIPANTS & VISITORS' PROFILE**

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Description	
Shell Scheme Booth	<p><b>Price: RM 5,500.00</b></p> <p>1 (one) unit of 3 m x 3m shell scheme booth including:</p> <ul style="list-style-type: none"> <li>• Rear and dividing walls (height-2500mm) <i>Description: white aluminium systems and white melamine panels</i></li> <li>• Two (2) units 40watts fluorescent tube</li> <li>• One (1) unit 13amp. Single phase power point</li> <li>• One (1) set company's name and booth's number (English) in one colour self-adhesive PVC lettering against white background on fascia board</li> <li>• One (1) unit information desk</li> <li>• Two (2) unit white folding chair</li> <li>• One (1) unit waste paper basket</li> </ul>
Bare Space	<p><b>Price: RM 5,000.00</b></p> <p>3 m x 3m bare space only</p>

For booking of booth/s, please contact Sarah (sarah@aep.com.my) or Karen (karen@aep.com.my) via email or call +603- 6211 7009/9008/9002

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PROGRAMME

## Pre-Summit Workshop

Monday, 16 April 2012

9.00 am –  
5.00 pm

**Pre-Summit Workshop on Project Finance - Key Considerations led by  
Mr. Andrew Petry, Partner, Addleshaw Goddard**

### **Project Finance Key Considerations in Project Financing Models for Bankability**

As innovative financing is often at the core of long-term projects to transform a company's operation, project finance have been gaining widespread recognition as the best alternative financing option as it offers greater flexibility, innovation and employs a long term lending approach which is parallel to the nature of PPP projects.

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## International Public Private Partnership (PPP) & Infrastructure Summit & Exhibition

Day One – Tuesday, 17 April 2012

7.30 am

Registration for Summit Participants

8.30 am  
– 5.00 pm

PPP & Infrastructure Exhibition

9.00 am  
-10.00 am

### **Opening Ceremony**

- 9.00 am
- Welcome Remarks by  
**YBhg. Dato' Sri Dr. Ali bin Hamsa**, Director General, Public Private Partnership Unit (UKAS), Prime Minister's Department, Malaysia
  - Opening Address by  
**Mr. Ransford Smith**, Deputy Director-General, Commonwealth Secretariat, London
  - Keynote Address & Official Opening by  
**Y.B. Tan Sri Nor Mohamed Bin Yakcop**, Minister in the Prime Minister's Department, Malaysia

Opening ceremony ends/ Visit to the PPP Exhibition by the proposed Guest of Honour  
(Delegates to proceed to refreshment area)

10.00 am

Refreshment/Networking

10.30 am

- Plenary Session 1:**  
**PPP Outlook: A Special Topic on Key Factors & Trends Shaping PPPs in the Near Future**
- The global economic outlook & the effects on PPPs
  - Debt market climate and how this would change the PPP mechanism in the subsequent months/year
  - The infrastructure market and the drivers needed to drive sustainability in PPPs in the current fiscal market
  - Will there be any major changes to PPPs after all or would business be as usual?
- Moderated by:**
- YBhg. Dato' Dr. Mohd. Irwan Serigar Bin Abdullah, Deputy Secretary General of Treasury (Policy), Ministry of Finance Malaysia
- Panellists:**
- YBhg. Dato' Sri Dr Ali Hamsa, Director-General, Public Private Partnership Unit (UKAS), Prime Minister's Department Malaysia
  - Mohd Razlan Mohamed, Chief Executive Officer, Malaysian Rating Corporation Berhad (MARC)
  - David Ng, Director – Global Infrastructure & Projects Group, KPMG Singapore
  - Dr. Kangsoo Kim, Director & Dr. Hojun Lee, Research Fellow, PPP Division, Public and Private Infrastructure Investment Management Center (PIMAC), Korea

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11.45 am	<p><b>Plenary Session 2</b>  <b>Making Provisions for New Types of Risks in Bids: A discussion of Predicted Risks in Coming Years</b>  Risks are knowingly an integral and indispensable part of any feasibility study of a PPP project but to prepare for risks which were never dealt with would be a challenge as no source of benchmarks or precedents are available to be used as a guide. This session seeks to discuss the possible risks bidders need to prepare for in the current volatile market and beyond.</p> <ul style="list-style-type: none"> <li>• What risks have been seen in recent months affecting PPPs?</li> <li>• What were/should have been the remedial steps?</li> <li>• What are the predicted risks and what is causing these?</li> <li>• What should bidders do to avoid/cushion this potential risk?</li> </ul> <p><b>Moderated by:</b>  Mr. HK Yong, Advisor, Commonwealth Secretariat, London</p> <p><b>Panellists:</b></p> <ul style="list-style-type: none"> <li>• Geoffrey Grice, Partner, Infrastructure, Energy &amp; Resources, Freehills, Singapore</li> <li>• Michael W. Cooper, Head of Infrastructure Asia Pacific, Project Finance, HSBC Bank Malaysia Berhad</li> <li>• Liza Mohd Noor, Group Chief Risk Officer, Group Risk Management, UEM Group Berhad, Malaysia</li> </ul>
	<p><b>PPP: Risks encountered in different jurisdictions</b>  While each jurisdiction will have PPP project risks that are particular to the jurisdiction, there are certain risks that are common to most jurisdictions. This session seeks to discuss the possible common risks that bidders need to prepare for and whether there might be any new risks arising from the current volatile market.</p> <ul style="list-style-type: none"> <li>• What are some of the risks that are common to most jurisdictions?</li> <li>• Dealing with the risks</li> <li>• Consideration of whether any new risks arise from the current market</li> </ul> <p>By Edmund Sia, Partner, Trowers &amp; Hamlins, Abu Dhabi, UAE</p>
1.00 pm	Lunch
	<p><b>Sector Outlook Session: Part 1</b>  <b>Forecasting and Identifying Viable Infrastructure Projects Across Asia</b>  This session seeks to give directions on the most attractive infrastructure project to invest in across Asia in bid to provide information for corporate and business planning. This session looks at specific projects across Asia in bid to identify:</p> <ul style="list-style-type: none"> <li>• The challenges faced in developing the project</li> <li>• The opportunities available for investments in the particular project and beyond</li> <li>• The future opportunities in the country: the project pipeline</li> <li>• The prerequisites for interested investors</li> </ul>
2.00 pm	<p><b>Sector: Health</b>  <b>Healthcare Infrastructure by Aladin Niazmand, Director, TAHPI PTY limited, Australia</b></p>
2.45 pm	<p><b>Sector: Education</b>  <b>A Case on an Innovative Delivery Model for Schools: A Real Life Experience</b>  Malaysia's Perdana University  One of the most highlighted PPP projects in Malaysia, this RM2 billion PPP project involves the tie-up between Perdana University with Johns Hopkins University School of Medicine and the Royal College of Surgeon Ireland</p> <p><b>Presented by:</b></p> <ul style="list-style-type: none"> <li>• Y.Bhg. Tan Sri Datuk Dr. Mohan Swami, Executive Chairman, Chase Perdana Sdn. Bhd., Malaysia</li> </ul>
3.30 pm	<p><b>Plenary Session 3:</b>  <b>A Dwindling Economy's Impact on Raising Capitals for PPPs</b>  It is predicted that year 2012 will bring about more economic uncertainties as the effects of the Eurozone crisis and the weakened trading demands will be amplified in the coming year.  In the current and forecasted gloomy economic climate, how would PPP projects raise money?</p> <ul style="list-style-type: none"> <li>• The role of the multilaterals and government infrastructure banks in supporting infrastructure delivery</li> <li>• Concurrent with the expected magnitude of the economic slump, investments for PPP projects will shrink- what are governments doing to encourage investments?</li> <li>• Exploring new strategies to raise capital: weighing the pros and cons</li> </ul> <p><b>Presented by:</b></p> <ul style="list-style-type: none"> <li>• Shahbaz H. Syed, Head, Medium Term Operations, ICIEC, Islamic Development Bank Group, Kingdom of Saudi Arabia</li> <li>• Andrew Petry, Partner, Addleshaw Goddard, United Kingdom</li> <li>• Gabriele Pasquini, Presidency of the Council of Ministers, Head of Secretariat, Public Utilities Regulation Unit, Department for Economic Policy Coordination and Planning- ICEP, Italy</li> <li>• Mohamed Nazri Omar, Director of Underwriting, Danajamin Nasional Berhad, Malaysia</li> </ul>
4.30 pm	<p><b>Plenary Session 4:</b>  <b>New PPPs : Emerging PPP Models that will shape the PPP sector</b>  As innovation takes lead, PPP models are also evolving to make projects bankable. What are the emerging PPP models which may shape the PPP sector this year and in years to come?</p> <ul style="list-style-type: none"> <li>• Parallel to tightened budgets and decreased investor's confidence, what are the PPP model/s that is/are envisaged to assist infrastructure development and spur investments: Reviewing the recent PPP models used with reported success &amp; emerging models that will attract PPP &amp; infrastructure development</li> </ul>

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PROGRAMME

	<p><b>Moderated by:</b></p> <ul style="list-style-type: none"> <li>Mr. HK Yong, Advisor, Commonwealth Secretariat, London</li> </ul> <p><b>Presented by:</b></p> <ul style="list-style-type: none"> <li>Keith Martin, Chief Executive Officer, Global Capital &amp; Developments (GCD), Singapore</li> <li>Andrew Chan Yik Hong, Executive Director, Infrastructure Advisory, PricewaterhouseCoopers Capital Sdn. Bhd., Malaysia</li> </ul>
5.45 pm	End of Day One Summit & Exhibition Refreshment
<b>Day Two – Wednesday, 18 April 2012</b>	
8.00 am	Registration
8.30 am - 5.00 pm	PPP & Infrastructure Exhibition
8.30 am	<p><b>Country Focus: Malaysia</b>  <b>PPPs as Malaysia's Catalyst of Growth</b>            As part of the Governments effort to create a conducive environment for PPPs, financial support have been put in place to unlock the potential of PPPs in transforming the economy to a high income one. To this end, under the Tenth Malaysia Plan (10MP), the Government has allocated a sum of RM20 billion for the Facilitation Fund which for high impact projects which is envisioned to elevate Malaysia's economic potential. Against this backdrop, this special session aims to provide practical knowledge on:            PPPs in Malaysia: What is Malaysia's niche?</p> <ul style="list-style-type: none"> <li>Looking at Malaysian organisations that have excelled in PPPs : What attributed to their successes?</li> <li>Facilitation Fund focus: While resources are available, organisations which have successfully obtained this fund is at a critically low level. Through the applications UKAS have received, the lack of comprehension of the critical criteria of a good proposal has resulted in this predicament. Hence, UKAS will outline and discuss:               <ul style="list-style-type: none"> <li>Criteria spelled out by the Facilitation Fund committee</li> <li>Assessment criterions used</li> <li>Improving the applicants success rate: what applicants need to take note of</li> </ul> </li> <li>In year 2012, UKAS is targeting for RM 60 billion worth of projects to be implemented under PPPs. Get firsthand knowledge on the priority projects and areas to be implemented under PPPs next year</li> </ul> <p><b>Presented by:</b></p> <ul style="list-style-type: none"> <li>YBhg. Dato' Ahmad Husni Hussain, Deputy Director General (Policy), Public Private Partnership Unit (UKAS), Prime Minister's Department, Malaysia</li> </ul>
9.15am	<p><b>Tapping the Capital Market for PPP</b>  <b>Presented by:</b>            YBhg. Datuk Dr. K Govindan, Executive Director/Deputy Group Chief Executive Officer, RAM Holdings Berhad, Malaysia</p>
10.00 am	Refreshments
10.30 am	<p><b>Plenary Session 5:</b>  <b>Alternative Financing Options: Islamic Banking for PPP Projects</b></p> <ul style="list-style-type: none"> <li>Current state of Islamic Financing: Have this been a popular source of financing?</li> <li>The future of financing models for PPP projects: Will Islamic financing take lead?</li> </ul> <p><b>Panellists:</b></p> <ul style="list-style-type: none"> <li>YBhg. Dato' Mohd Redza Shah Abdul Wahid, President, Association of Islamic Banking Institutions Malaysia (AIBIM)</li> <li>Jal Othman, Partner/Head of Islamic Finance, Shook Lin &amp; Bok, Malaysia</li> <li>Dr. Aznan Hasan, Shariah Advisor, Bursa Malaysia</li> </ul>
11.30am	<p><b>A Special Session on the Role of Infrastructure in the development of Africa</b> by His Excellency, Chief Ernest A.O. Shonekan, Chairman, Infrastructure Concession Regulators Commission, Government of the Federal Republic of Nigeria</p>
12.00 pm	<p><b>Concurrent Country Focus Session : G2B Consultation</b>            PPP heads from 8 selected countries to deliver presentation on:            Presentations by selected countries' representative on their country's PPP sector outlook</p> <ul style="list-style-type: none"> <li>PPP development in the country</li> <li>The level of government framework and support for PPP infrastructure projects</li> </ul>

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	<ul style="list-style-type: none"> <li>Key infrastructure sectors that are given priority and with the highest growth and the various financing avenues for PPP infrastructure projects in the country</li> </ul>				
	<table border="1"> <tr> <td> <b>Room 1</b> <ul style="list-style-type: none"> <li>Dr. Ir. Bastary Pandji Indra, Director, Directorate of Public-Private Partnership Development National Development Planning Agency (BAPPENAS), Republic Of Indonesia</li> <li>Representative*, Pakistan</li> </ul> </td> <td> <b>Room 2</b> <ul style="list-style-type: none"> <li>Engr. Chidi Izuwah, Infrastructure Concession Regulators Commission, Government of the Federal Republic of Nigeria</li> <li>Eng. Stanley K Kamau*, Director/Head of Public Private Partnership (PPP) Unit, Ministry of Finance, Kenya</li> <li>Aye Ko*, Director General, Directorate of Investment and Company Administration, Ministry of National Planning &amp; Economic Development, Myanmar</li> </ul> </td> <td> <b>Room 3</b> <ul style="list-style-type: none"> <li>Representative*, India</li> <li>Cosette Canilao, Executive Director, PPP Centre, Philippines</li> </ul> </td> <td> <b>Room 4</b> <ul style="list-style-type: none"> <li>Representative*, Japan</li> <li>Ali Guner Tekin*, Department Head, Advisory Service, Republic of Turkey Prime Ministry, Privatisation Administration</li> </ul> <b>Infrastructure and Regulatory Policies in Italy</b> <ul style="list-style-type: none"> <li>PPP legislative framework and regulatory/ tariffs policies</li> <li>How Regulatory options can improve private participation in PPP market: a specific focus on Italy by Gabriele Pasquini, Presidency of the Council of Ministers, Head of Secretariat, Public Utilities Regulation Unit, Department for Economic Policy Coordination and Planning- ICEP, Italy</li> </ul> </td> </tr> </table>	<b>Room 1</b> <ul style="list-style-type: none"> <li>Dr. Ir. Bastary Pandji Indra, Director, Directorate of Public-Private Partnership Development National Development Planning Agency (BAPPENAS), Republic Of Indonesia</li> <li>Representative*, Pakistan</li> </ul>	<b>Room 2</b> <ul style="list-style-type: none"> <li>Engr. Chidi Izuwah, Infrastructure Concession Regulators Commission, Government of the Federal Republic of Nigeria</li> <li>Eng. Stanley K Kamau*, Director/Head of Public Private Partnership (PPP) Unit, Ministry of Finance, Kenya</li> <li>Aye Ko*, Director General, Directorate of Investment and Company Administration, Ministry of National Planning &amp; Economic Development, Myanmar</li> </ul>	<b>Room 3</b> <ul style="list-style-type: none"> <li>Representative*, India</li> <li>Cosette Canilao, Executive Director, PPP Centre, Philippines</li> </ul>	<b>Room 4</b> <ul style="list-style-type: none"> <li>Representative*, Japan</li> <li>Ali Guner Tekin*, Department Head, Advisory Service, Republic of Turkey Prime Ministry, Privatisation Administration</li> </ul> <b>Infrastructure and Regulatory Policies in Italy</b> <ul style="list-style-type: none"> <li>PPP legislative framework and regulatory/ tariffs policies</li> <li>How Regulatory options can improve private participation in PPP market: a specific focus on Italy by Gabriele Pasquini, Presidency of the Council of Ministers, Head of Secretariat, Public Utilities Regulation Unit, Department for Economic Policy Coordination and Planning- ICEP, Italy</li> </ul>
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1.00 pm	Lunch				
	<p><b>Sector Outlook Session: Part 2</b> <b>Forecasting and Identifying Viable Infrastructure Projects Across Asia</b> This session seeks to give directions on the most attractive infrastructure project to invest in across Asia in bid to provide information for corporate and business planning. This session looks at specific projects across Asia in bid to identify:</p> <ul style="list-style-type: none"> <li>The challenges faced in developing the project</li> <li>The opportunities available for investments in the particular project and beyond</li> <li>The future opportunities in the country: the project pipeline</li> <li>The prerequisites for interested investors</li> </ul>				
2.00 pm	<p><b>Sector: Renewable Energy</b> <b>Thailand: Lopburi Solar Project in Thailand</b> The Lopburi Solar Project, Thailand's newest solar plant which is part of the Thai Government's new policy to promote alternative energy sources uses the PPP model.</p>				
3.00 pm	<p><b>Sector: Secured Communication</b> <b>Malaysia: Secure Integrated Radio Communication</b> SIRN is a unified "mission critical" digital trunked mobile radio network that is designed for public safety, security and emergency organisations. Implemented in unified approach, it is the best way forward as it allows for more effective use of client's budget and delivers significant added benefits to multiple User Agencies. While providing secured &amp; reliable connectivity among participating agencies, it eliminates cost duplication but provide economies of scale in procurement, operations and maintenance and spares management.</p> <p><b>Presented by:</b> Mr. Mohd Zarif Hashim, Chief Executive Officer, Sapura Secured Technologies Sdn. Bhd., Malaysia</p>				
4.00 pm	<p>Closing Plenary Session <b>Looking Ahead: Are PPPs Sustainable?</b> <b>Moderated by:</b></p> <ul style="list-style-type: none"> <li>Mr. HK Yong, Advisor, Commonwealth Secretariat, London</li> </ul> <p><b>Panellists:</b></p> <ul style="list-style-type: none"> <li>Ms. Cosette Canilao, Executive Director, PPP Centre, Philippines</li> <li>Dr. Kangsoo Kim, Public &amp; Private Infrastructure Investment Management Centre, PIMAC, Korea</li> <li>YBhg. Dato' Haji Zohari bin Akob, Deputy Director-General (Development), Public Private Partnership Unit (UKAS), Prime Minister's Department Malaysia</li> </ul>				
5.30 pm	End of Summit/Exhibition Refreshment				

Notes: - The organiser reserves the right to change the programme and speakers in the best interest of the summit.  
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(\*) denotes role players who have been invited but have not confirmed their attendance.

# International Public Private Partnership (PPP) & Infrastructure Summit & Exhibition 2012

*Maximising Investment Potentials*

17-18 April 2012, Crowne Plaza Mutiara, Kuala Lumpur, Malaysia

## Day Three –Thursday, 19 April 2012 Site Visits

10.00 am to 1.00 pm	<b>Site Visit A</b> <b>PLUS Traffic Monitoring Centre</b>	<b>Site Visit B</b> <b>Putrajaya (PJH)</b>	<b>Site Visit C</b> <b>Stormwater Management and Road Tunnel (SMART)</b>	<b>Site Visit D</b> <b>WESTPORT</b>
	<p>PLUS Malaysia Berhad, a subsidiary of UEM Group Berhad, operates and maintains 973-kilometre length of inter-urban toll expressways in Peninsular Malaysia, stretching from the border of Thailand in the north to the border of Singapore in the south, linking all major cities on the west coast of Peninsular Malaysia including 24 modern Rest and Service Areas along the highways. PLUS is the first expressway implemented via PPP – Build Operate Transfer in Malaysia. It was fully completed in March 1988 and being the back bone for Malaysia's economic growth since its completion.</p> <p>This comprises more than 60% of total tolled expressways (in terms of length) in Malaysia.</p> <p>In order to provide efficient services to expressway users and monitoring, PLUS has set-up an ultra modern Traffic Monitoring Center (TMC). The whole stretch of the expressway is being closely monitored from this TMC. It is also one of the most well equipped TMC in the world.</p>	<p>Putrajaya Holdings is the Master Developer of Putrajaya, a planned city that serves as the Federal Administrative Centre of Malaysia, implemented via PPP – Build Lease Transfer</p> <p>Putrajaya Holdings shareholders are Petroliam Nasional Berhad (PETRONAS) with a majority stake, Khazanah Nasional Berhad, the investment arm of the Government of Malaysia, and Kumpulan Wang Amanah Negara.</p> <p>The development covers an area of 4,930 hectares, comprising:</p> <ul style="list-style-type: none"> <li>• 3.8 million sqm planned dev for Gov offices which 2.9 million sqm completed;</li> <li>• 3.4 million sqm planned residential dev which 0.3 million sqm completed; and</li> <li>• 3.4 million sqm planned commercial dev which 0.3 million sqm completed.</li> </ul> <p>It is projected that Putrajaya will have a population of 500,000 once fully developed which the population now is 72,000 and growing.</p>	<p>SMART is an initiative by the Government to alleviate the flooding problem in the Kuala Lumpur city centre as well as being a traffic dispersal-scheme. With the completion of the project, it reduces significantly flooding issues in the city center.</p> <p>The project was implemented through a JV pact between MMC Corp Berhad. It was completed in year 2007.</p> <p>The tunnel with a construction cost of RM1.9 billion will recover its investments through toll collection for a period of 40 years.</p>	<p>As part of the privatisation exercise by the government of Malaysia in the early 90s, Port Klang was subdivided into 3 terminals which are now known as Northport, Southport and Westports.</p> <p>Westports has and continues to play significant role to link Malaysia to the global maritime trade as this seaport terminal is responsible for providing storage, bunkering, cargo/freight handling and other port related facilities.</p> <p>With the current quay length of 3.2 kilometers, which includes 5 container terminals, Westport is able to handle up to 7.5 million TEUs yearly, with the potential to expand to a further 4 container terminals which would give a total capacity of 15 million TEUs. Westport have grown into a world class seaport terminal and have helped Port Klang to be among the top ports in the world.</p> <p>Westport is not only a leading port in South East Asia, but also one of the top 5 Ports in the world in terms of productivity and consistently rated as one of the world's most productive ports.</p> <p>As part of the Facilitation Fund of RM20 billion ringgit which will be provided under the 10MP to help bridge the private sector viability gap with respect to projects that have a strategic impact and those with huge economic spill over, land reclamation in Westport is being considered for financing under this fund.</p>

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	Site Visit E	Site Visit F	Site Visit G
2.30 pm to 4.30 pm	<b>Malaysian Highway Authority HQ</b>	<b>SAPURA</b>	<b>Terminal Bersepadu Selatan</b>
	<p>The Malaysian Highway Authority (MHA) or Lembaga Lebuhraya Malaysia (LLM) is a government agency under the Malaysian Ministry of Works. The main function of THE Authority is to monitor the works and administration of expressways in Malaysia.</p> <p>MHA is responsible for all matters relating to tolled expressways plannin, implementation in terms of design standards, monitoring of project implementation, operations and maintenance, tolling related issues, etc.</p> <p>Currently, MHA is administering more than 30 tolled expressways in Malaysia ( in operation and under construction) and more than 7 under planning.</p>	<p>Established in 1975, the Sapura Group is a 100% Malaysian-owned technology-based organisation. Since its inception, the Group has expanded and diversified its businesses across four major business areas, namely: Oil &amp; Gas; Secured Technologies; Industrial &amp; Automotive Manufacturing; Knowledge &amp; Education.</p> <p>Sapura Group today has capabilities and competencies that cover the full lifecycle of systems and products.</p> <p>Their globalisation effort has taken them to countries such as Australia, Singapore, Brunei, Thailand, Sri Lanka, Philippines, Pakistan, Japan, India and China.</p>	<p>This terminal was built as part of the Transport Ministry's commitment to transforming public transport into a world-class system, especially in the Klang Valley, under the Government Transformation Programme (GTP).</p> <p>This Terminal has become one of the many milestones to help decongest the city centre under the Urban Public Transport (UPT) National Key Result Areas (NKRA) initiatives the through decentralisation of major integrated bus terminal from the city center, connected via road and rail.</p> <p>This terminal is the most modern integrated medium to long haul express buses serving between Kuala Lumpur and southern sector of Malaysia. It is projected that the Terminal to provide for demand for the next 20 years. The terminal is equipped with modern facilities including ICT infrastructure for Terminal Operation, retail outlets and various amenities for users comfort.</p> <p>Completed and commence operation in 2011, this terminal plays a major role in providing interconnectivities for inter cities and urban public transport.</p> <p>The Terminal was funded by the Government but the operations being privatised.</p>

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# International Public Private Partnership (PPP) & Infrastructure Summit & Exhibition 2012

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Foreign Participants	Registration Fee (Per Participant)	
	Before 29 February 2012	After 29 February 2012
1-day Workshop (16th April 2012)	USD1,170.00	USD1,300.00
2-day Summit (17th & 18th April 2012)	USD2,250.00	USD2,500.00
Workshop & Summit (16th – 18th April 2012)	USD3,320.00	USD3,800.00
Malaysian Participants	Registration Fee (Per Participant)	
	Before 29 February 2012	After 29 February 2012
1-day Workshop (16th April 2012)	RM 1,782.00	RM 1,980.00
2-day Summit (17th & 18th April 2012)	RM 2,565.00	RM 2,850.00
Workshop & Summit (16th – 18th April 2012)	RM 4,122.00	RM 4,580.00
<b>Group bookings</b> (Applicable to Foreign & Malaysian participants)	Send 3 participants and the 4th is complimentary	
<b>Exhibition</b> (Applicable to Foreign & Malaysian participants)	Open to participants and visitors	
<b>Site Visit</b> (Applicable to Foreign & Malaysian participants)	Complimentary and on first come first served basis	

## Participant's Information

(1) Name (Dr/Mr/Mrs/Ms) : \_\_\_\_\_

Company: \_\_\_\_\_

Designation: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Mobile: \_\_\_\_\_

Facsimile: \_\_\_\_\_ Email: \_\_\_\_\_

(2) Name (Dr/Mr/Mrs/Ms) : \_\_\_\_\_

Company: \_\_\_\_\_

Designation: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Mobile: \_\_\_\_\_

Facsimile: \_\_\_\_\_ Email: \_\_\_\_\_

(3) Name (Dr/Mr/Mrs/Ms) : \_\_\_\_\_

Company: \_\_\_\_\_

Designation: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Mobile: \_\_\_\_\_

Facsimile: \_\_\_\_\_ Email: \_\_\_\_\_

## Contact Person's Details

(3) Name (Dr/Mr/Mrs/Ms) : \_\_\_\_\_

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Address: \_\_\_\_\_

Postcode: \_\_\_\_\_ Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Mobile: \_\_\_\_\_

Facsimile: \_\_\_\_\_ Email: \_\_\_\_\_

## Payment

\_\_\_\_\_ (no of Pax) x \_\_\_\_\_ (fee)

= RM \_\_\_\_\_

Enclosed herewith bankdraft/Cheque No. \_\_\_\_\_

## 5 Easy Ways To Register

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 info@aep.com.my

 Unit 18-3A, Menara 1MK,  
Kompleks 1 Mont' Kiara,  
No 1 Jalan Kiara, Mont' Kiara,  
50480 Kuala Lumpur

 603-6211 7009 603-6211 9008  
603-6211 9008 6012-568 0087

 603-6211 9003

I/we would like to participate in the:	<input checked="" type="checkbox"/>
1-day Workshop (16th April 2012)	<input type="checkbox"/>
2-day Summit (17th & 18th April 2012)	<input type="checkbox"/>
Workshop & Summit (16th – 18th April 2012)	<input type="checkbox"/>

## Venue

### Date

16, 17, 18 April 2012

## Registration Information

### Payment

All payment must be made in advance of the conference. Bank drafts or cheques should be crossed and made payable to:

**Asia Executive Programs Sdn Bhd**

### Registration Procedure

Please complete and fax the registration form to book a seat/seats to the Secretariat:-

#### a) Asia Executive Programs Sdn Bhd

Unit 18-3A, Menara 1MK,  
Kompleks 1 Mont' Kiara,  
No 1 Jalan Kiara, Mont' Kiara,  
50480 Kuala Lumpur  
Tel: +603-6211 7009, 03-6211 9008  
03-6211 9002 012-568 0087

Fax: +603-6211 9003

Email: info@aep.com.my

Website: http://www.aep.com.my

#### b) Payment can also be deposited directly to:

**Asia Executive Programs Sdn Bhd**  
Bank Account No. 141940010017352  
Alliance Bank Malaysia Berhad

Please notify us of your payment by faxing a copy of your remittance to us at

+603-6211 9003 or email: ila@aep.com.my

### Term & Conditions

- Confirmation of registration will be issued once payment is received
- No registration will be processed without full payment
- For government participation, a local order or letter of approval must be presented before the conference

#### Substitution or Cancellation

- Should you be unable to attend, you may nominate a substitute
- The organiser does not provide refunds for cancellations
- The organiser reserves the right to change the content of the programme without notice including substitution, alteration or cancellation of speakers and /or topics and /or the alternation of dates of the event
- The organiser reserves the right to amend any part of the published programme, agenda or speakers due to factors outside of its control.