

Public Private Partnership Training Programme : Essentials of PPP

2nd & 3rd August 2010, Concorde Hotel, Kuala Lumpur

In recent years the trend has been for governments to work in partnership with the private sector. PPPs have become important to meet the growing demand for infrastructure services in view of the fact that available funding from traditional sources in most countries falls far short of the financing needs of their infrastructure sector. Malaysia is one of the major contributors of Public Private Partnership projects, having undertaken over 500 PPP projects to date. Public Private Partnerships will be accelerated during the 10th Malaysia Plan as the government has identified this mechanism to drive the economic transformation agenda. A RM20 billion Facilitation Fund will be created to catalyse private investments particularly for high economic spinoff projects such as transportation, education, healthcare and tourism. (Source: Tenth Malaysia Plan 2011-2015)

The process of preparing for or undertaking PPP can be complex. This 2-day workshop will take participants through the key aspects which need to be covered in a PFI/PPP project.

This workshop is based on lectures/presentations, case studies, discussions and exercises and involves a high level of participant involvement.

Objectives:

Participants will be able to tune up their PPP/PFI skills and get feedback on questions that may have arise in the context of PPP/PFI transactions. At the end of the programme, participants will gain knowledge on:

- the basic and key principles behind the development of a good PPP/PFI project
- understanding the financial drivers including value for money and cashflow and have an appreciation of project finance concepts, the different sources of finance and trends in the funding of PPP/PFI projects
- understanding the essential elements of contractual aspects of PPP/PFI project

The programme will be enhanced by the provision of practical tips, examples and case study to assist future application.



Asia Executive Programs Sdn Bhd
Suite C-3A-02, Plaza Mont Kiara,
No. 2 Jalan Kiara, Mont Kiara
50480 Kuala Lumpur, Malaysia

Course Outline: Day One

8:00 am	Registration
9:00 am	Welcome // Introduction & Setting the scene
10:30 am	Refreshment
11:00 am	Introduction & Setting the scene (continue) // Discussions – What projects are applicable in Malaysia?
12:30 pm	Lunch
2:00 pm	What Do You Need to Make PPPs/PFIs Work – the Types of Enabling Frameworks?
3:00 pm	Refreshment
3:30 pm	Recent Experience with Infrastructure Privatisation & PPPs/PFIs // Discussion
4:30 pm	Case Study (Accommodation PFI)
5:30 pm	End of Day One/Refreshment

Course Outline: Day Two

8:00 am	Registration
9:00 am	Feasibility and Financing of Projects
10:45 am	Refreshment
11:15 am	Financing Infrastructural Projects in Malaysia
12:30 pm	Lunch
2:00 pm	Risk Identification & Allocation
3:00 pm	Refreshment
3:30 pm	Legal & contractual issues arising from PPP transactions
4:30 pm	Discussion
5:30 pm	End of Workshop/Refreshment

Note: The organiser reserves the right to change the programme and speakers in the best interest of the workshop

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AZHIM HADI DAUD

Business Associates Consulting

Azhim is a Director of Business Associates Consulting, in the area of Corporate Finance and Financial Management. Azhim had advised on PFI/PPP projects to the Government, its agencies and corporations in a variety of areas such as education, healthcare, technology, support services and public infrastructure works.

Prior to setting up BAC, Azhim was a Manager for Ernst & Young – Kuala Lumpur's Assurance & Advisory Business Services practice, specialising in financial services industry. Azhim has over 6 years of experience in business advisory and assurance services then.

Azhim hold a B.A. (Hons) in Accounting and Finance from the University of Lancaster, UK. He is a Fellow Chartered Certified Accountant – ACCA and a member of the Malaysian Institute of Accountants (MIA)

HK YONG

Adviser (PPP & Corporate Governance), Commonwealth Secretariat, London

HK Yong is the Adviser (PPP & Corporate Governance) with the Commonwealth Secretariat, London. His remit is to provide advisory and capacity-building support to the 54 member countries in the Commonwealth. He holds a B.Eng (Hons) in Civil and Structural Engineering (UK), an MBA (UK), a Diploma in Corporate Treasury (UK), and a PostGrad Diploma in Islamic Studies from the International Institute of Islamic Thought and Civilisation of the International Islamic University, Malaysia. He also qualified as a Chartered Accountant (England and Wales) and attended Harvard University Privatisation course. He has more than 25 years experience advising public and private sectors on PPP, privatisation, project financing and strategic planning.

RICHARD FOSTER

Executive Manager, Partnerships Victoria, Department of Treasury & Finance (Victoria), Australia

Richard started his career as a lawyer with a large Australian law firm in Melbourne and Papua New Guinea, working primarily in the banking and finance field and advising both government and private sector sponsors on a number of major infrastructure projects. He then moved to a major Australian bank, where he held several legal and operational risk management roles.

In November 2002, Richard joined the Victorian Department of Treasury and Finance to take a key role in the development and implementation of the Partnerships Victoria Contract Management Framework. Since then Richard has worked on a wide range of PPP projects and policy initiatives within the Partnerships Victoria Unit, including extensive periods as Acting Director of the Partnerships Victoria Unit.

Falisa Abu Bakar

Messrs Halizah Halim & Kim

Falisa Abu Bakar leads the Projects practice in Messrs Halizah Halim & Kim. Since 1996, where she initially began as a lawyer in the Projects and Privatisation department of Messrs Zaid Ibrahim & Co, she has advised on and drafted several major privatization and concession agreements and project financing. As she was involved in privatization from early on, she has sound background on the various models which have evolved over the years, namely, from the 1990s infrastructure privatization models for tolled highways, hospitals, ICT for schools, to the later applied deferred payment/BLMT models and continues to be involved until the advent of the new PFI model currently adopted by the 3PU (Public Private Partnership Unit). She was the legal advisor for one of the most recent PFI project agreement under the 3PU model, which was recently executed in May 2010. Falisa graduated from the Manchester Metropolitan University and was admitted as a barrister-at-law of the Honourable Society of Gray's Inn as well as an advocate and solicitor of the High Court of Malaya.

REGISTRATION FORM

DELEGATE DETAILS

Delegate 1

Name (Dr/Mr/Mrs/Ms) :

Designation:

Email:

Delegate 2

Name (Dr/Mr/Mrs/Ms) :

Designation:

Email:

Delegate 3

Name (Dr/Mr/Mrs/Ms) :

Designation:

Email:

CONTACT PERSON

Name (Dr/Mr/Mrs/Ms) :

Designation:

Email:

Phone: Fax:

Company:

Address:

PAYMENT

(No of Pax) (Fee) = RM

Enclosed herewith bankdraft/Cheque No.

DATE AND VENUE

Date : 2nd & 3rd August 2010

Venue : Concorde Hotel, Kuala Lumpur


REGISTRATION FEE

Standard Rate - RM 1,980.00 per participant


Group Saving - 10% for 2 or more delegates from the same organization

Registration fee is inclusive of lunch, refreshments and documentations

4 EASY WAYS TO REGISTER

 03 - 6203 2009

 03 - 6203 5030

 Info@aep.com.my

 **Asia Executive Programs Sdn Bhd**
(623109-U)

Suite C-3A-2, Plaza Mont' Kiara,
No. 2 Jalan Kiara, Mont' Kiara,
50480 Kuala Lumpur, Malaysia

PAYMENT

Payment

All payment must be made in advance of the workshop. Bank drafts or cheques should be crossed and made payable to Asia Executive Programs Sdn Bhd together with the completed registration form.

Cancellation

A prompt refund minus a service charge of 15% will be levied for cancellations received in writing 10 days before the date of the workshop. Alternatively, you may nominate a substitute. We would appreciate advance notice.

Registration Procedure

Please complete and fax the registration form to book a seat/seats to the address listed below :

a) **Asia Executive Programs Sdn Bhd** (623109-U)
Suite C-3A-2, Plaza Mont' Kiara, No. 2 Jalan Kiara, Mont' Kiara,
50480 Kuala Lumpur, Malaysia
Tel : 603-6203 2009 Fax : 603-6203 5030
E-mail : info@aep.com.my Website : http://www.aep.com.my

b) Payment can be deposited directly to :
Asia Executive Programs Sdn Bhd (623109-U)
Account No. 14194 0010017352 (Alliance Bank Malaysia Berhad)
Please notify us of your payment by faxing a copy of your remittance to us.